



Investigations & White-Collar Crime

2022



PROFILED:

NICK ROBINSON

Ankura





Investigations &
White-Collar Crime



NICK ROBINSON

Senior Managing Director

Ankura

Hong Kong SAR, China

T: +852 2233 2500

E: nick.robinson@ankura.com

PERSONAL BIOGRAPHY

Nick Robinson has over 30 years' experience with law enforcement and Big Four forensic teams, including 15 years at the partnership level, dealing with a comprehensive range of client challenges across the integrity spectrum in both Asia Pacific and the Middle East. He also has in-house experience with a US multinational retail giant where he ran its global procurement investigation team. He began his career with the Royal Hong Kong Police, attaining the rank of detective senior inspector with the Commercial Crime Bureau.



**NICK ROBINSON**

Ankura



Q&A WITH NICK ROBINSON

**What do you consider to be your major career achievements?**

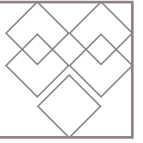
◆ I am fortunate that my prior career in the Commercial Crime Bureau has provided me with a unique experience from both an enforcement and a commercial standpoint. This has given me both the insight and the skillset required to assist clients with issues regarding reputation protection, asset recovery, compliance and fraud prevention in a results-driven, cost-efficient manner. This has been achieved by investing the time to truly understand the real issues the client is facing and developing a collaborative plan of action. I have successfully built and managed multiple diverse, specialist teams to solve complex client problems in Asia and the Middle East. I have also had the opportunity to work with many brilliant individuals.

In what ways do you endeavour to support the career development of your colleagues rising through the ranks?

◆ When building and managing teams, I am always on the lookout for talent in the market and for individuals who are invested in their careers. I am passionate about identifying each team member's strengths, creating an environment where they are encouraged to build on those strengths and setting them up to be successful, while ensuring their success is aligned to the company's growth. When it comes to career goals and individual growth, I firmly believe that everyone has a desire to improve and develop new skills. To this end, I provide continual access to training and mentorship for everyone in my team.

**NICK ROBINSON**

Ankura



Reflecting on your area of expertise, how do you see this sphere of the market shaping up over the coming months? Are any exciting trends or developments on the horizon?

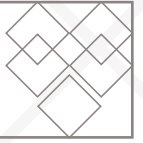


◆ The coronavirus (COVID-19) pandemic has had a massive impact on everybody, on both a personal and professional level, creating a truly challenging work environment. The world will continue to open up and while more people are returning to the office, some permutation of remote working will likely continue. In the past two years, IT departments have had to scramble to allow the workforce to work remotely – with oversight and compliance perhaps not top priorities initially. Both these issues now present a significant challenge compared to pre-pandemic times. On the softer but equally crucial side, situational ethics – individual perceptions of right and wrong depending on the situation – continue to be a challenge for most corporations. Lack of controls and lengthy employee disengagement due to prolonged absence of interaction with colleagues means barriers to corrupt behaviour are weakened and companies are finding it harder to detect fraudulent behaviours early. ■

“IN THE PAST TWO YEARS, IT DEPARTMENTS HAVE HAD TO SCRAMBLE TO ALLOW THE WORKFORCE TO WORK REMOTELY – WITH OVERSIGHT AND COMPLIANCE PERHAPS NOT TOP PRIORITIES INITIALLY.”

**NICK ROBINSON**

Ankura

**REPRESENTATIVE ENGAGEMENTS**

- ◆ Developed and rolled out an APAC and EMEA ethics and compliance programme for a major US-headquartered multinational, focusing on local regulatory compliance assessments and the development of a risk-based approach to managing integrity risk.
- ◆ Developed a legal risk register focusing on anti-money laundering and financial crime legislation across APAC jurisdictions for a major financial services organisation.
- ◆ Led a major FCPA-focused investigation across Asia for a multinational company, covering allegedly inappropriate business dealings and the development of questionable business practices.
- ◆ Led a major regulatory-driven, trading investigation across the region for a financial institution. The work involved the analysis of a large volume of historic trading data and a complex business intelligence-based investigation.
- ◆ Developed an anti-fraud and corruption compliance programme for a major utility company covering the Asia Pacific region.
- ◆ Led an anti-competition regulatory focused investigation into alleged cartel activity surrounding the bidding processes for major infrastructure projects.

