

Market Data Service

Deloitte has developed a global team of market data specialists to help you optimise your market data expense and compliance:

- Industry leading **lawyers** with deep market data experience
- Global **consulting** and **advisory** services supporting effective market data management and operational efficiency
- A revolutionary market **data licencing software platform**
- A **unique blend of analytics skills and experience** capable of **solving your** market data challenges

Legal,
Consulting &
Advisory
Services



Market
Data
Licencing
Software



Market Data
Optimisation
by Deloitte

Market Data
Management
and
Analytics



A unique, specialist, cross disciplinary market data offering.

Market Data Licensing & Compliance

Deloitte Legal offers market leading lawyers specialised in advising on market data issues.

Sector trends:

- Demand for ever increasing amounts of data
- Increasing use of market data in innovative income generation/value adds.
- Increasing and shifting market data charges and pricing models
- Aggressive and complex licensing – audits and compliance analysis/policing and charges
- Regulatory challenges
- Data contract and use management issues



Legal challenges

Compliant Data Use. Risk of using data in breach of licences due to failure in identifying, matching and tracking use cases to licences

IP ownership. Understanding IP ownership and licensing structures – ownership risk

Derived data. Advising on creation, use, ownership and contracts for derived data

Indices. Permissions around the creation and commercial exploitation of financial products and indices.

Distribution and redistribution. Issues with sharing data.

Historic usage and purge obligations. Consideration of past and future data usage obligations and restrictions.

Experience

Market leading specialism. Specialist personnel in team with top tier rankings in leading legal rankings publications

M&A. Led the highly complex data licensing components of a major M&A transaction involving the sale of a tier 1 indices business to a mainstream data vendor

Commercial contracting. Vast experience advising in reviewing and drafting contracts for data on both the customer and vendor side.

Roster. Worked with numerous tier 1 banks, asset managers, data vendors and infrastructure providers on complex data licensing projects – understand what is market

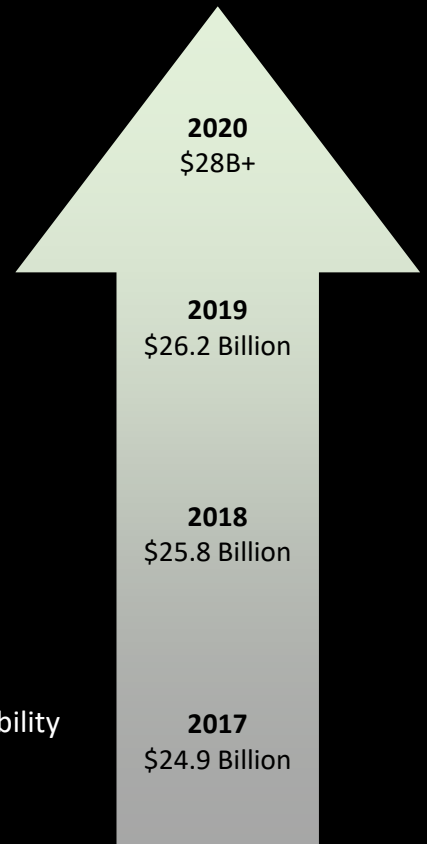
Remediation. Experienced in identifying and remediating breaches, including back licencing, releases and settlement of claims.

Specialist market data lawyers. **Qualified expertise.**

Market Data Services

Deloitte provides best in class market data advisory and consulting services to help organisations manage their market data portfolios.

Global annual spend on financial market data and news tops \$28B and growing, resulting in an increased focus on cost optimisation and compliance.



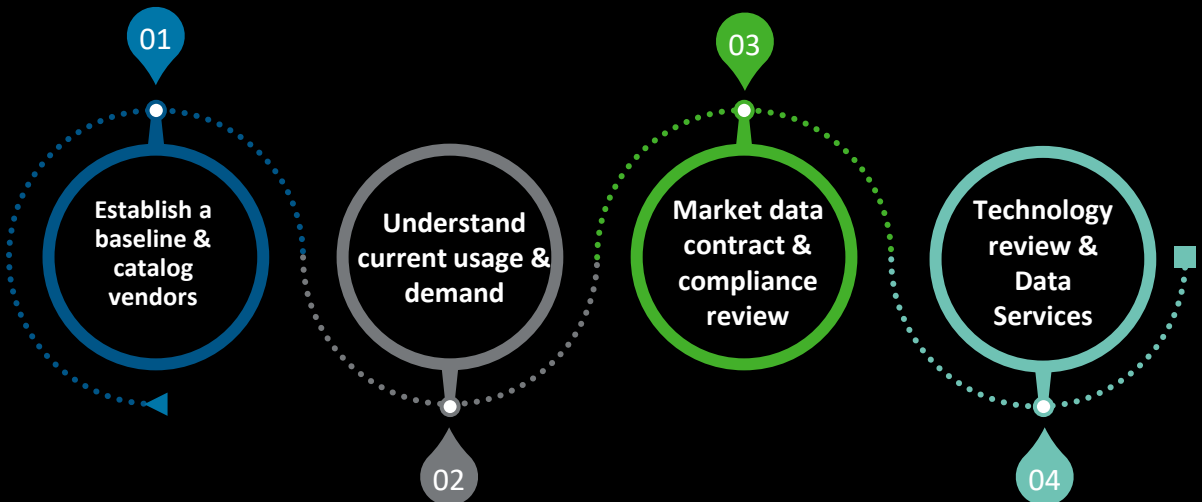
Global industry spend 2013-2020

Market challenges:

- High data costs
- High technology and infrastructure costs
- High people costs
- Fragmented and inefficient processes
- Increasing volume of data

Other common pain points:

- Pricing variance
- Redundant services
- Limited product usage visibility
- Weak governance
- Decentralisation
- Limited transparency into MDS configurations
- Lack of a long-term strategy
- Subject matter complexity



Understand market data spend, strategy and technology.

Four Corners Intelligence

The next generation data licence management platform for Financial Services data licences.



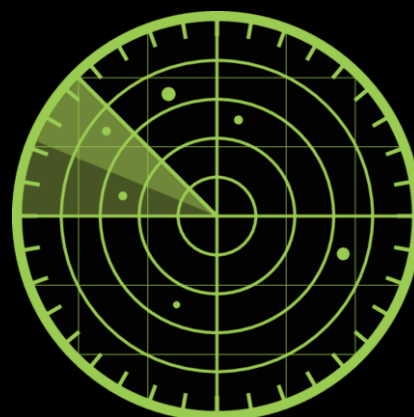
Querying capabilities enables quick actioning of new user requests



Designed by leading market, reference, and index data licencing experts.



Robust reporting capabilities accelerates license rationalisation and enhances compliance and control.



Features

Real-time insights. Market leading data licence reporting. Providing a clear understanding of your organisation's data licensing.

Tailored contract reviews. Enhanced with expert human analysis. Clear, accurate curated output. Quality deliverables.

Complex queries and searches. Navigate and respond to sophisticated compliance queries, painlessly.

Secure system controls. Preserves litigation privilege and legal advice privilege. Advanced data controls with fully audited user logging.

Highly configurable. Built to complement your systems and data. Flexible integration – read and write via API.

Benefits

Drive cost efficiencies. Stop overspending and buying duplicate data.

Reduce risk. Understand your data rights, restrictions and flag non-compliance.

Cut through the paperwork. Analyse mountains of complex interconnected legal contracts and create reports in seconds.

Negotiate with confidence. Accurately analyse market positions across vendors.

Self-service client portal. Avoid endless email requests and wasting time finding relevant contacts.

Connect teams. Central knowledge repository avoiding delays.

MI reporting and alerts. Make better decisions. Empower your organisation.

Four Corners Intelligence. A transformative solution for market data users. Save time. Reduce cost. Control risk.

Award winning

FT Innovative Lawyer Awards
2019: Business of Law

**INNOVATIVE
LAWYERS2019**
WINNER

Battle tested

Deployed to multiple tier 1 Financial Services institutions

Experienced with implementing for BAU process improvements, and for specialist high value projects (e.g. a purchase or sale of a business).

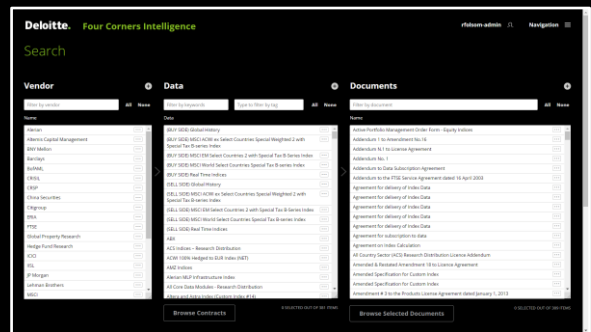
High quality output

Next generation technology combined with specialist human knowledge.

Curated, accurate and enhanced data and report output, prepared by market leading data licence specialists.

Modern interface

Easy to use dashboards gives a comprehensive view essential to optimal vendor management



Next steps

1. Demo

Demo and show the benefits



2. Discuss

Detailed conversations and build business case



3. Define

Confirm licences and analysis in scope for the project



4. Go

Go live within 8 weeks



[Learn more](#)

[Start the conversation >](#)



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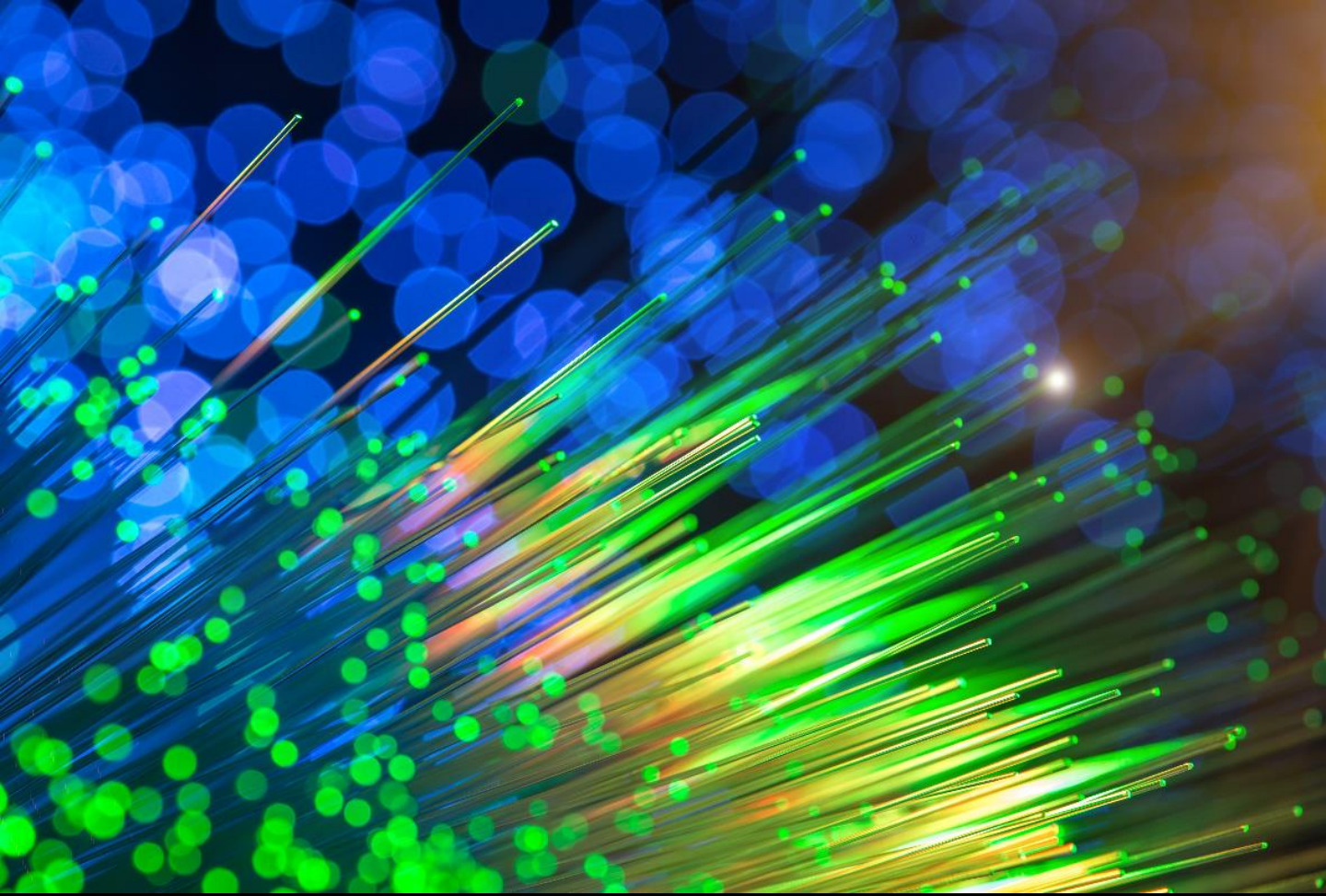
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